



AGENTS' FEES REPORT

1 JULY – 31 DECEMBER 2007

PRODUCED BY THE FOOTBALL LEAGUE, FEBRUARY 2008



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INTRODUCTION

Welcome to the latest Football League Agents' Fees Report.

This, the first of two reports for the 2007/08 season, is the eighth time that The League has revealed its clubs' spending on agents' fees. The report covers the six-month period between July and December 2007.

When League clubs voted to introduce the publication of agents' fees in September 2003 they broke new ground for transparency in the football industry. It is The League's view that these payments should be a matter of public record and debate.

Further changes, in June 2006, prohibited the previously common practice of 'Dual Representation'. Players are now responsible for paying their own agents, who are required to hold a formal agreement to represent their players. Clubs employing agents are also required to have separate arrangements in place.

These changes have since been enshrined in the Football Association's new Agents Regulations which came into force at the beginning of the recent transfer window.

In total League clubs have committed £7.9m to agents during the last six months, an increase on the £6.2m committed in the same period last season. In total, 19 clubs did not commit any money to agents.

The figures contained in the report include sums committed by clubs to agents directly, as well as any sums paid to players (in accordance with their contracts) to enable them to satisfy their liabilities to their agents. Such payments are regarded as taxable 'benefits in kind' to the player.

It should also be noted that the report reflects total amounts committed to during the season in question. However, the payments themselves may be by instalments, some of which may fall outside the reporting period.

EXECUTIVE SUMMARY



Overall Football League Figures

Figures for July to December 2006 in italics

- Between July 1, 2007 and December 31, 2007 Football League clubs engaged in **1,913** (*1,795*) player transactions (new registrations/player transfers, contract updates, contract cancellations and loans);
- Clubs committed to pay an agent in **283** (*258*) of these transactions;
- League clubs committed to spend **£7,930,378** (*£6,214,969*) during the period of this report;
- **19** (*21*) clubs did not commit any money to agents during the last six months;



Championship

Figures for July to December 2006 in italics

- In The Championship there were **635** (*590*) player transactions, **151** (*156*) involving payment to an agent;
- Clubs committed to spend a total of **£6,684,759** (*£5,489,599*) on agents' fees during this period;
- **23** (*23*) clubs committed to pay for the services of a licensed agent;
- **1** (*1*) club did not pay for the services of a licensed agent - **Blackpool**.



League 1

Figures for July to December 2006 in italics

- In League 1 there were **607** (*581*) player transactions, **99** (*62*) involving payment to an agent;
- Clubs committed to spend a total of **£1,039,484** (*£505,305*) on agents' fees during this period;
- **21** (*19*) clubs committed to pay for the services of a licensed agent;
- **3** (*5*) clubs did not pay for the services of a licensed agent - **Crewe Alexandra, Hartlepool United and Huddersfield Town**.



League 2

Figures for July to December 2006 in italics

- In League 2 there were **671** (*624*) player transactions, **33** (*40*) involving payment to an agent;
- Clubs committed to spend a total of **£206,136** (*£220,065*) on agents' fees during this period;
- **9** (*9*) clubs committed to pay for the services of a licensed agent;
- **15** (*15*) clubs did not pay for the services of a licensed agent – **Accrington Stanley, Barnet, Brentford, Bury, Chester City, Chesterfield, Dagenham & Redbridge, Grimsby Town, Hereford United, Lincoln City, Mansfield Town, Notts County, Peterborough United, Rochdale and Stockport County**.

SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS' FEES

FOR THE PERIOD OF 1 JULY 2007 TO 31 DECEMBER 2007



Championship	New Reg/Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Committed to Agents (1 July - 31 Dec 07) £	Total Amount Committed to Agents (1 July - 31 Dec 06)
Barnsley	19	5	2	8	34	161,920	5,000
Blackpool	9	4	0	3	16	0	0
Bristol City	20	11	1	2	34	250,300	127,980
Burnley	15	1	0	0	16	214,900	56,000
Cardiff City	9	4	0	3	16	54,000	335,000
Charlton Athletic	30	2	3	3	38	782,305	n/a
Colchester United	18	6	1	1	26	91,300	0
Coventry City	18	8	1	2	29	275,000	216,250
Crystal Palace	8	3	1	4	16	35,000	433,818
Hull City	12	10	0	4	26	154,540	202,400
Ipswich Town	9	6	0	1	16	125,000	5,000
Leicester City	29	6	3	5	43	1,067,084	46,117
Norwich City	16	1	1	3	21	155,200	86,850
Plymouth Argyle	15	5	1	3	24	83,000	110,000
Preston North End	10	5	0	4	19	230,000	62,500
Queens Park Rangers	18	6	2	7	33	211,000	187,340
Scunthorpe United	13	4	1	4	22	13,720	5,000
Sheffield United	19	5	5	4	33	400,000	n/a
Sheffield Wednesday	22	3	2	6	33	190,300	85,000
Southampton	15	2	1	5	23	312,950	842,533
Stoke City	17	10	2	9	38	931,900	560,000
Watford	8	5	1	5	19	169,440	n/a
West Bromwich Albion	28	6	1	1	36	633,300	370,518
Wolverhampton Wanderers	16	4	3	1	24	142,600	126,333
Division Total	393	122	32	88	635	6,684,759	

Explanatory Notes:

- The amounts disclosed include all guaranteed payments due to an agent arising out of player transactions entered into during the reporting period, even if such payments may include instalments payable outside of the reporting period.
- The amounts disclosed do not include:
 - any payments made during the reporting period that relate to transactions completed before 1st July 2007; and
 - any contingent payments based on future events, e.g promotion, retention of divisional status, player appearances, etc.

SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS' FEES

FOR THE PERIOD OF 1 JULY 2007 TO 31 DECEMBER 2007



League 1	New Reg/Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Committed to Agents (1 July - 31 Dec 07) £	Total Amount Committed to Agents (1 July - 31 Dec 06)
AFC Bournemouth	8	4	0	7	19	6,000	1,000
Brighton & Hove Albion	7	13	2	11	33	22,940	37,500
Bristol Rovers	11	16	1	5	33	71,500	26,500
Carlisle United	14	8	0	2	24	30,000	5,500
Cheltenham Town	10	7	0	6	23	9,000	0
Crewe Alexandra	5	2	2	6	15	0	0
Doncaster Rovers	11	3	0	2	16	50,500	3,000
Gillingham	24	2	2	6	34	27,149	15,400
Hartlepool United	8	1	0	4	13	0	0
Huddersfield Town	10	2	0	4	16	0	0
Leeds United	16	12	3	5	36	173,000	64,000
Leyton Orient	10	4	0	2	16	9,000	29,000
Luton Town	18	1	3	3	25	157,750	50,000
Millwall	17	3	5	3	28	66,900	78,140
Northampton Town	10	3	1	5	19	5,000	5,000
Nottingham Forest	14	4	0	3	21	76,100	6,000
Oldham Athletic	21	4	1	6	32	108,000	7,000
Port Vale	16	3	1	6	26	29,200	0
Southend United	13	1	0	6	20	36,910	122,190
Swansea City	14	7	0	1	22	31,665	26,100
Swindon Town	24	6	2	5	37	62,000	23,613
Tranmere Rovers	12	2	0	4	18	13,400	20,000
Walsall	22	5	4	11	42	19,525	0
Yeovil Town	18	6	1	14	39	33,945	50,665
Division Total	333	119	28	127	607	1,039,484	

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 - a any payments made during the reporting period that relate to transactions completed before 1st July 2007; and
 - b any contingent payments based on future events, e.g promotion, retention of divisional status, player appearances, etc.

SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS' FEES

FOR THE PERIOD OF 1 JULY 2007 TO 31 DECEMBER 2007



League 2	New Reg/Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Committed to Agents (1 July - 31 Dec 07) £	Total Amount Committed to Agents (1 July - 31 Dec 06)
Accrington Stanley	9	8	0	4	21	0	0
Barnet	23	2	0	8	33	0	0
Bradford City	17	4	1	5	27	5,000	40,000
Brentford	8	4	1	15	28	0	5,000
Bury	17	5	1	11	34	0	0
Chester City	15	7	3	8	33	0	0
Chesterfield	10	5	1	4	20	0	6,500
Dagenham & Redbridge	31	0	0	3	34	0	n/a
Darlington	20	4	3	12	39	30,030	44,603
Grimsby Town	4	0	1	8	13	0	21,000
Hereford United	15	1	0	6	22	0	0
Lincoln City	8	5	1	5	19	0	0
Macclesfield Town	22	2	1	4	29	14,763	1,000
Mansfield Town	10	8	0	7	25	0	0
Milton Keynes Dons	22	5	2	10	39	76,555	55,500
Morecambe	28	2	2	5	37	8,190	n/a
Notts County	12	1	1	7	21	0	0
Peterborough United	12	1	3	6	22	0	0
Rochdale	19	2	4	9	34	0	0
Rotherham United	23	4	3	8	38	17,450	36,520
Shrewsbury Town	15	4	3	7	29	29,648	23,600
Stockport County	10	2	1	8	21	0	0
Wrexham	13	7	1	4	25	7,500	0
Wycombe Wanderers	13	4	2	9	28	17,000	0
Division Total	376	87	35	173	671	206,136	
Grand Total	1,102	328	95	388	1,913	7,930,378	

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